

CORE PURPOSE AND MISSION: To assist cotton farmers in improving yield & quality, helping cotton users locate regular sources of quality cotton at nominal prices and to prevent the arbitrary use of paper and plastic objects where cotton can easily be replaced as a 'renewable resource' (e.g. cotton handkerchief vs. tissue paper, cotton bags vs. plastic/paper bags), thereby saving the environment.

Date: 31/12/2023

Cotton Arrivals: As per CAI report dt 31-12-2023

India Cotton 2023-24

CAI estimates daily Cotton arrivals dropped from 1.75 lakh bales to 1 lakh bales. Total cotton arrivals (1Oct to 31Dec) are about 102 lakh bales,35% of total crop estimate of 294 lakh bales

COTTON ASSOCIATION OF INDIA Regd. Office Cotton Exchange Building, Cotton Green (E), Mumbai 400 033 Tel No. 022-20830685 | +91 8657442944-48 Email: cai@caionline.in Website: www.caionline.in STATE-WISE ESTIMATES OF DAILY COTTON ARRIVALS COTTON SEASON 2023-2024 - 01/10/2023 TO 30/09/2024 Mumbai, Sunday, 31st December 2023

Sr. No.	States	Arrivals o Bales on 3 Sun	1/12/2023	Cumulative Arrivals of Cotton Bales from 01/10/23 Up to date		
		In 170 kgs. each	In Metric Tons	In 170 Kgs. each	In Metric Tons	
1	North	10000	1700	2466800	419356	
2	Gujarat	25100	4267	2766500	470305	
3	Maharashtra	23700	4029	1657400	281758	
4	Madhya Pradesh	4000	680	722500	122825	
5	Karnataka	11500	1955	759800	129166	
6	Telangana	20000	3400	1259600	214132	
7	Andhra Pradesh	3000	510	525100	89267	
8	Tamil Nadu	0	0	33300	5661	
9	Odisha	1800	306	39200	6664	
10	Others	- 1	-	- 2		
	India Total Arrivals	99100	16847	10230200	1739134	

Remarks:

P.R.D. Cottons

Advisory Services, Valuation Services \$ Training Services Email : manish@prdcottons.com

Lesha Impex Put. Ltd.

Processing, Trading, Import \$ Export Services Email manish@leshaimpex.com

• TCCI

Cotton Testing Laboratory (NABL Accredited) Email : tcci@cottonlabindia.com Interesting Presentation By LDC on Cotton Sowing Area:

China = Gujarat, Brazil = Marathwada (part of Maharashtra state) and Australian = Yawatmal (part of Maharashtra state).

Production of China, Australia & Brazil = 59 millions Indian Cotton size Bales if Indian

yield improve Up to

the average of above 3

contries, India can produce Whole world Cotton Consumption!!!



<u>3 Game changers that will determine the cotton market</u> <u>trend in the new season</u>

Last year Cottonguru had identified and analysed the impact of 3 main game changers for assessing the cotton market trend:

- 1. Weather
- 2. Government
- 3. Demand

Weather: Red Signal

Errectic & unseasonal rainfall is the cause of yield loss & pest attack in India.

Government: Yellow Signal

Indian government & various state government of india are comingup with policies to promote investment in Textiles and enhance textile exports

Please find details of GR of State Subsidy polices announced by various states and a comparison chart.

Category	Maharashtra Government Resolution No.: Policy 2023/C.R. 81/Tex-5	Madhya Pradesh	Telangana Telangana textiles & apparel policy 2017- 18	Odisha Odisha Apparel and Technical Textiles Policy_202 2	Gujarat Textile Policy 2019 GR TEX/10201 81/3327/CH	Proposed Gujarat Textile Policy 2024 As per Times of India dated 04-12-2023
Capital Subsidy	Yes (25-60%)	Yes (10-40%)	Yes (25-35%)	Yes (30-40%)	No	Yes (30%)
Eligible Activities	Ginning, Spinning, Weaving, Knitting, Processing, Garmenting & Finishing.	Ginning, Spinning, Weaving, Knitting, Processing, Garmenting & Finishing.	Ginning, Spinning, Weaving, Knitting, Processing, Garmenting & Finishing.	Ginning, Spinning, Weaving, Knitting, Processing, Garmenting & Finishing.	Weaving, Knitting, Processing, Garmenting & Finishing.	Propose to include whole Textile Value Chain from <u>Ginning,</u> <u>Spinning,</u> Weaving, Knitting, Processing, Garmenting & Finishing
Ineligible Activities					Ginning & Spinning.	
Interest Subsidy	Yes (5%)	Yes	Yes (8% or 75% of Interest Cost)	No	Yes (4-6%)	Yes (7% for 10 Years)
Gross GST Exemption	Yes (50-100%)	Yes	Yes (100% SGST)	Yes (100% SGST)	No	No
Power Subsidy	Yes (Rs 2 Per unit)	Yes (Flat rate of Rs 5 per unit)	Yes (Rs 2-2.5 per unit)	Yes (Rs 2 For 10 Years)	Yes (Rs 2 - 3 Per unit)	Yes (Rs 2 Per unit for 7 Years)
Stamp Duty Exemption	Yes	Yes (100%)	Yes	Yes	No	Yes (Only in textiles Parks)
Labour Subsidy (Per Worker Per Month)	abour ubsidy Per No for five /orker Per garment		No	Yes (Up to Rs 6,000/- per month for garments units)	No	Yes (25% of housing costs for workers in textiles parks)

We hope your good self shall duly consider all these factors and empower the Textile industry with the new Gujarat Textile Policy 2024.

Many of these schmes and policies require effective execution startagy

Demand: Yellow Signal

Inspite of low cotton prices, demand remains weak mainly due to geopolitical situation and economic slowdown in US, Erope and China

Domestic Market Summary:

Indian C	otton Ba	170 Kg Bales					
Nev 2022	2021/22	2022/22 5-+	2023/	24 Proj.	MoM	YOY Changes	
Nov-2023	2021/22	2022/23 Est.	Oct	Nov	Changes		
Beginning Stock	15.16	10.75	<mark>15.00</mark>	15.13	0.13	4.38	
Production	<mark>31.10</mark>	33.66	32.00	32.00	0.00	<mark>-1.66</mark>	
Imports	1.28	2.21	1.66	1.66	0.00	-0.55	
Total Supply	47.54	46.63	48.67	48.79	0.13	2.16	
Domestic Use	32.00	<mark>30.08</mark>	30.72	30.72	0.00	0.64	
Exports	4.79	1.41	2.56	2.30	-0.26	0.90	
Loss	0.00	0.00		0.00		0.00	
Total Demand	36. <mark>7</mark> 9	31.49	33.28	33.02	-0.26	1.54	
Ending Stock	10.75	<mark>15.13</mark>	15.39	15.77	0.38	0.64	
Stock/Use Ratio	29.23%	48.05%	46.23%	47.75%	1.52%	-0.30%	
Source: USDA Unit : Mi	illion Bales Of	170 Kg.		Report Da	ted: 09-Nove	mber-2023	

COTTON ASSOCIATION OF INDIA

INDIAN COTTON BALANCE SHEET

SEASON 2022-23

Estimated as on 30th No	vember 2023	All Fig	All Figures in Lakh Bales of 170 Kg				
Season	Season 202		2022-23	Change			
Details	Oct-23	Nov-23		Monthly	Yearly		
Supply							
Opening Stock	28.90	28.90	24.00		4.90		
Сгор	294.10	294.10	318.90		-24.80		
Imports	22.00	22.00	12.50		9.50		
Total Supply	345.00	345.00	355.40		-10.40		
Demand							
Mill Consumption	280.00	280.00	280.00				
Consumption by SSI Units	15.00	15.00	15.00				
Non-Mill Consumption	16.00	16.00	16.00				
Total Domestic Demand	311.00	311.00	311.00				
Available Surplus	34.00	34.00	44.40		-10.40		
Exports	14.00	14.00	15.50		-1.50		
Closing Stock	20.00	20.00	28.90		-8.90		

Source: USDA November 2023 report

Source: CAI November 2023 report

India Cotton Scenario 2023:

It is 3rd time in last 5 years that CCI has to procure seed cotton MSP operations.

Procurement from 1 Oct to 28 Dec = 1.4 million bales That means it is 3rd time in last 5 seasons that seed cotton prices are below MSP

Not a very encouraging sight for cotton farming

DATE: 28.12.2023					
In Bales	2023-24				
STATES	1st OCT TO 28-12-2023				
PUNJAB	35,300				
HARYANA	25,300				
RAJASTHAN	15,200				
NORTH ZONE	75,800				
GUJARAT	3,500				
MAHARASHTRA	39,000				
MADHYA PRADESH	71,300				
CENTRAL ZONE	1,13,800				
TELANGANA	10,38,900				
ANDHRA PRADESH	93,000				
KARNATAKA	40,000				
TAMIL NADU	300				
SOUTH ZONE	11,72,200				
ORISSA	19,800				
OTHERS	250				
TOTAL	13,81,850				

CCI PROCUREMENT TILL

Cottonguru shares expert views on Indian cotton crop and prices on CNBC: <u>https://youtu.be/ITtDwsAQoSU?si=wknT3nCUZx7S33il</u>

India Textiles 2024

EU's CBAM & Global ESG norms may be a threat or opportunity for Indian Textile Industry...depending on how it starts working on building Sustainable & transparent Supply chains

International Market Summary:

Country (Dealers		Are: (Million he	Yield (Kilograms per hectare)			Production (Million 480 lb. bales)			Change in Production							
Country / Region	Prel. 2023/24 Proj.			Prel. 2023/24 Proj.			Prel. 2023/24 Proj.			From last month		From last year				
	2021/22	2022/23	Nov	Dec	2021/22	2022/23	Nov	Dec	2021/22	2022/23	Nov	Dec	MBales	Percent	MBales	Percent
World	32.33	31.75	32.01	32.01	771	800	772	768	114.55	116.64	113.46	112.92	-0.54	-0.48	-3.72	-3.19
United States	4.16	2.96	3.25	3.25	918	1,065	878	857	17.52	14.47	13.09	12.78	-0.31	-2.40	-1.69	-11.69
Total Foreign	28.17	28.80	28.76	28.76	750	772	760	758	97.03	102.17	100.37	100.14	-0.23	-0.23	-2.03	-1.98
Western Hemisphere																
Brazil	1.37	1.60	1.66	1.66	1,720	1,595	1,910	1,910	10.82	11.72	14.56	14.56	0.00	0.00	2.84	24.23
Mexico	0.15	0.20	0.14	0.13	1,725	1,720	1,693	1,549	1.22	1.58	1.05	0.93	-0.13	-11.90	-0.66	-41.46
Argentina	0.48	0.51	0.53	0.53	624	627	616	616	1.38	1.48	1.50	1.50	0.00	0.00	0.03	1.69
Paraguay	0.02	0.05	0.07	0.07	527	890	855	855	0.05	0.18	0.28	0.28	0.00	0.00	0.09	49.46
Peru	0.01	0.01	0.01	0.01	636	891	990	990	0.04	0.05	0.05	0.05	0.00	0.00	0.01	11.11
Colombia	0.01	0.02	0.01	0.01	1,279	848	921	921	0.05	0.07	0.06	0.06	0.00	0.00	-0.02	-25.68
Africa																
Burkina Faso	0.60	0.62	0.49	0.49	351	273	311	311	0.96	0.78	0.70	0.70	0.00	0.00	-0.08	-9.68
Mali	0.72	0.60	0.70	0.70	432	269	389	389	1.43	0.74	1.25	1.25	0.00	0.00	0.52	70.07
Cote d'Ivoire	0.47	0.41	0.39	0.39	486	236	424	424	1.05	0.45	0.76	0.76	0.00	0.00	0.32	70.79
Cameroon	0.23	0.23	0.25	0.25	606	563	578	578	0.64	0.60	0.65	0.65	0.00	0.00	0.05	8.33
Benin	0.64	0.57	0.53	0.53	483	418	483	483	1.42	1.10	1.18	1.18	0.00	0.00	0.08	6.82
Chad	0.33	0.22	0.22	0.22	201	196	192	192	0.30	0.20	0.19	0.19	0.00	0.00	-0.01	-5.00
Togo	0.07	0.07	0.09	0.09	295	297	278	278	0.10	0.09	0.12	0.12	0.00	0.00	0.03	27.78
Senegal	0.02	0.02	0.02	0.02	508	320	399	363	0.04	0.03	0.03	0.03	0.00	-9.09	0.01	20.00
Egypt	0.09	0.14	0.11	0.11	717	661	693	693	0.28	0.43	0.35	0.35	0.00	0.00	-0.08	-17.65
Zimbabwe	0.25	0.24	0.24	0.24	191	195	195	195	0.22	0.22	0.22	0.22	0.00	0.00	0.00	0.00
Nigeria	0.27	0.27	0.27	0.27	282	282	282	282	0.35	0.35	0.35	0.35	0.00	0.00	0.00	0.00
Asia Oceania																
China	3.10	3.15	2.90	2.90	1,882	2,122	2,027	2,027	26.80	30.70	27.00	27.00	0.00	0.00	-3.70	-12.05
India	12.37	12.93	12.70	12.70	428	443	429	429	24.30	26.30	25.00	25.00	0.00	0.00	-1.30	-4.94
Pakistan	2.00	1.80	2.40	2.40	653	472	590	608	6.00	3.90	6.50	6.70	0.20	3.08	2.80	71.79
Kazakhstan	0.11	0.13	0.12	0.12	467	584	490	490	0.24	0.34	0.27	0.27	0.00	0.00	-0.07	-19.40
Tajikistan	0.17	0.17	0.17	0.17	608	615	640	640	0.48	0.48	0.50	0.50	0.00	0.00	0.02	4.17
Turkmenistan	0.55	0.55	0.55	0.55	356	356	356	356	0.90	0.90	0.90	0.90	0.00	0.00	0.00	0.00
Uzbekistan	1.06	1.07	1.03	1.03	588	671	613	613	2.87	3.30	2.90	2.90	0.00	0.00	-0.40	-12.12
Turkey	0.45	0.56	0.44	0.44	1,839	1,922	1,732	1,583	3.80	4.90	3.50	3.20	-0.30	-8.57	-1.70	-34.69
Australia	0.64	0.65	0.47	0.47	2,006	1,943	2,388	2,388	5.85	5.80	5.10	5.10	0.00	0.00	-0.70	-12.07
Syria	0.03	0.03	0.03	0.03	1,132	1,132	1,132	1,132	0.13	0.13	0.13	0.13	0.00	0.00	0.00	0.00
Burma	0.16	0.15	0.16	0.16	660	653	660	660	0.48	0.45	0.47	0.47	0.00	0.00	0.02	4.44
Europe																
Greece	0.26	0.26	0.20	0.20	1,163	1,238	1,034	1,034	1.40	1.45	0.95	0.95	0.00	0.00	-0.50	-34.48
Others	1.57	1.60	1.89	1.89	481	475	445	445	3.46	3.49	3.87	3.87	0.00	0.00	0.39	11.05

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Table 04 Cotton Area, Yield, and Production

Foreign Agricultural Service/USDA Global Market Analysis



Source: OECD, ICAC

Market News:

Zara owner Inditex reports strong holiday sales and lifts margin outlook.

Zara owner Inditex reported strong holiday season trading with sales up 14% in the six weeks to Dec. 11 and raised its margin outlook for the year, helping push its shares to an all-time high in Mid December.

The world's biggest fashion retailer reported a net profit of 4.1 billion euros (\$4.42 billion) for the nine-month period to end-October, up 32.5% from a year earlier. Sales in stores and online gained 11%, slower than the 19% growth seen a year earlier.

Source: Reuters

Walmart shifts to India, cuts China imports

In the US, shoppers face higher interest rates and high food prices, eroding household savings and prompting Walmart and other retailers to become cautious in their outlook for consumer spending Walmart is importing more goods to the United States from India and reducing its reliance upon China as it looks to cut costs and diversify its supply chain, data seen by Reuters shows.

The world's largest retailer shipped one quarter of its US imports from India between January and August this year, according to bill of lading figures shared with Reuters by data firm Import Yeti. That compared with just 2% in 2018.

Positive for Indian Textile stocks- Nitin Spin, Indo Count and KPR Mills

USDA Report Brazil:

Prices are mostly unchanged for the second consecutive month at 80 cents per pound. Basis is down more than 300 points this month and 19 cents lower compared with last year. This is attributed to supplies surging roughly 5 million bales compared with the previous year coupled with slow shipments.

U.S.:

Prices are up 4 cents to 76 cents per pound as the positive carry from the December to March contract supported higher spot prices. Basis is mostly up across the country with West Texas-Kansas-Oklahoma improving to around -425 basis points compared with -550 last month.

China:

Prices are down roughly 3 cents to 103 cents per pound with futures on the Zhengzhou Commodity Exchange falling from roughly 15,700 yuan per metric ton to 15,100 yuan.

China Cotton Yarn Import 2023: Estimated around 1.55 million tons Top 3 countries exporting cotton yarn to China Vietnam 43% Pakistan 17% India 17% China cotton output lowered to 5.66 mil tons, 1 million tons lower than last year. Approx 4.4 mil bales.

India:

Prices are also down roughly 3 cents to settle at 84 cents per pound as global price movements continue to pressure domestic transactions. Basis is down 5 cents this month to 500 points and nearly 19 cents lower compared with the previous year's level of around 24 cents. India has now witnessed the most significant change in basis year-over-year of all major producing origins

Pakistan:

Prices are down 2 cents to 73 cents per pound and remain the lowest of the major producing origins. Basis is roughly -700 points compared with 700 points last year.

COTTONGURU®CLUB MEMBER:Risk Management:

COTTON MARKET: WHICH WAY AHEAD ???	Risk Management
 How to estimate the market trend? What is the short term and long term view? How can U overcome price fluctuation risk? 	Financial liabilities from 'Price Risk' are immense, and therefore, Ginning /Spinning Mill owners and Traders/Exporters need to take immediate actions to overcome this risk as soon as possible.
From India Since 1903 Wait and watch is not the way out, U may never get	Experts from MCX, Kotak Commodities and Team COTTONGURU™ will help you with simple but powerful methods.
Tradition of Trust a 2nd chance. U are at a Huge Risk if U take an 'uninformed' decision. U can definitely manage your Risk nowand always	From India Since 1903 Tradition of Trust
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https://play.google.com/store/apps/details?id=farms.io.cottonguru

Upcoming Events:





Bharat Tex 2024:

A MEGA CELEBRATION OF TEXTILE, TRADE, TECHNOLOGY & TRADITION

Imagine a tapestry woven with the threads of heritage and commerce, where every pattern, every fabric tells a story. Celebrating the seamless fusion of culture and business and honoring the intricate legacy that defines India - BHARAT TEX 2024 - is a global textile mega event organised by a consortium of 11 Textile Export Promotion Councils and supported by the Ministry of Textiles is scheduled from February 26-29 in New Delhi.

This unique platform is poised to showcase India's entire textile value chain and also highlight strengths in fashion, traditional crafts and sustainability initiatives. Bharat Tex 2024 promises to be a tapestry of tradition and technology attracting the best and the brightest from the textile world.

Recent Events:

ICAC 81st Plenary Meeting: 02 December 2023 - 07 December 2023 , Jio World Convention Centre, G Block, Bandra Kurla Complex, Mumbai 400 098, Maharashtra, India

Cotton Value Chain: Local Innovations for Global Prosperity





ICAC 2023: The G20 event of Cotton & Textile Ind Vasudhaiva Kutumbakam-One Earth, One Family

All India Cotton FPO Association shares New Business Model of "Co-creation" for achieving Environmental goals with assured Economic Value (EV) <u>https://youtu.be/a4WW7n4p4W8?si=-</u> jXMJFVUTI03wDWe



INTERNATIONAL COTTON ADVISORY COMMITTEE



ICAC 81st Plenary Meeting: 5th Breakout session



Manish Daga (President, All India Cotton Farmer Producer Organization Association): Potential of FPO in building Cotton Value Chains **ICAC 2023:** Mega Global event of Cotton & Textile Ind with participation of +22 countries All India Cotton Farmer Producer Organization Association introduces BHARAT's progressive Kanchani FPO CEO Balaji Dhobe and tribal Organic Cotton woman farmer Savita Dhavas



INTERNATIONAL COTTON ADVISORY COMMITTEE





INTERNATIONAL COTTON ADVISORY COMMITTEE



ICAC 81st Plenary Meeting: 5th Breakout session

Balaji Dhobe (CEO of Progressive FPO - Kanchani Farmer Producer Company Limited): Progressive farmer of Vidarbha region, Maharashtra who started own ginning factory for value addition



Savita Dhavas: Tribal lady farmer rising above social norms, Organic Cotton Farmer, training other farmers for Organic Cotton farming.

https://youtu.be/-03znDBKpKU?si=KVsjUgABtIzsOjJ2

Australia India Cotton Collaboration Webinar No. 1 Topic : Increasing Cotton Productivity By **Improving Soil Health** Expert Speaker: Dr Oliver Knox https://youtu.be/j8eARZoPupc?si=wGI67CTQCbQbFaZ



Australia India Cotton Collaboration Webinar No. 2 Topic: Increasing Cotton Productivity with Seed Management:

Expert Speaker: Dr Michael Bange (ICAC Researcher of the Year 2023 https://youtu.be/vSI6SonQGRI?si=TU6iJmjaCyNzxOu9

Mission of Pradarshan Khet[™] (Model Farm & Training Centre) –Doubling the Income of farmers by improving yield & quality of cotton through training, technology upgradation and marketing linkages with special focus on promotion of sustainable farming, FPOs, and supply of contamination controlled cotton to textile industry.

Photos : Mulching with Bed





COTTONGURU® Pradarshan Khet[™] projects: 1500 Cottonguru® Pradarshan Khet[™] projects Mission: WHITE GOLD (enhance productivity & quality of Cotton) In 6000 acres with 1500 tribal farmers across 15 villages Vision: Making India a Global leader in Agri exports by empowering farmers and groming Agri Entrepreneurs.

We invite Brands/Corporates/Foundations to join us in our mission of branding Indian cotton and building sustainable, transparent & profitable supply chains.





Special Interview: Newsmaker of the year 2023 Mr. Atul Ganatra (President - CAI): https://youtu.be/L3gQv31fj8E





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Exclusive Interview with Mr. Bill
Kingdon (MD – ICA). https://youtu.be/yFMKKYeNrao
Mr. Eric Trachtenberg, Executive Director of ICAC
https://youtu.be/jlrKcdRm-58
Exclusive interview with Mr. Jose Sette (Executive Director-ICAC International Cotton Advisory Committee) https://youtu.be/-AA1Gg7jjt0

Exclusive Interview with Mr. Sanjay Jain (MD – T.T. Ltd & Chairman - CITI) https://youtu.be/Usmg8BpapoA
Exclusive Interview with Mr. Sunil Patwari (MD - Nagreeka Export Ltd) https://youtu.be/vE4hOkv-7qw
Exclusive Interview with Mr. Munjal Dalal (MD - Gujarat Cotton Corporation) https://youtu.be/e98tJCsiM1U
Exclusive Interview with Mr. Kushal Patel (MD - Axita Cotton Ltd) https://youtu.be/qZDe8WL04V8
Exclusive Interview with Mr. Sanchitji Rajpal (Director – Manjeet Group) https://youtu.be/Z7dzA_juzmE

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Mission of COTTONGURU®: To assist cotton farmers in improving yield & quality, helping cotton users locate regular sources of quality cotton at nominal prices and to relocate cotton as a sustainable renewable resource thereby saving the environment.

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About the author: Mr. Manish Daga, popularly referred by the cotton industry as COTTONGURU[®], is a qualified textile technologist.

He is currently the Director of Cotton Association of India (CAI) and India's only Cotton Valuer registered by the Indian Institution of Valuers, India. He is the fourth generation in cotton trade, advisory and broking services from his family. The COTTONGURU[®] Group is 117 year old in cotton business, uninterrupted.

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